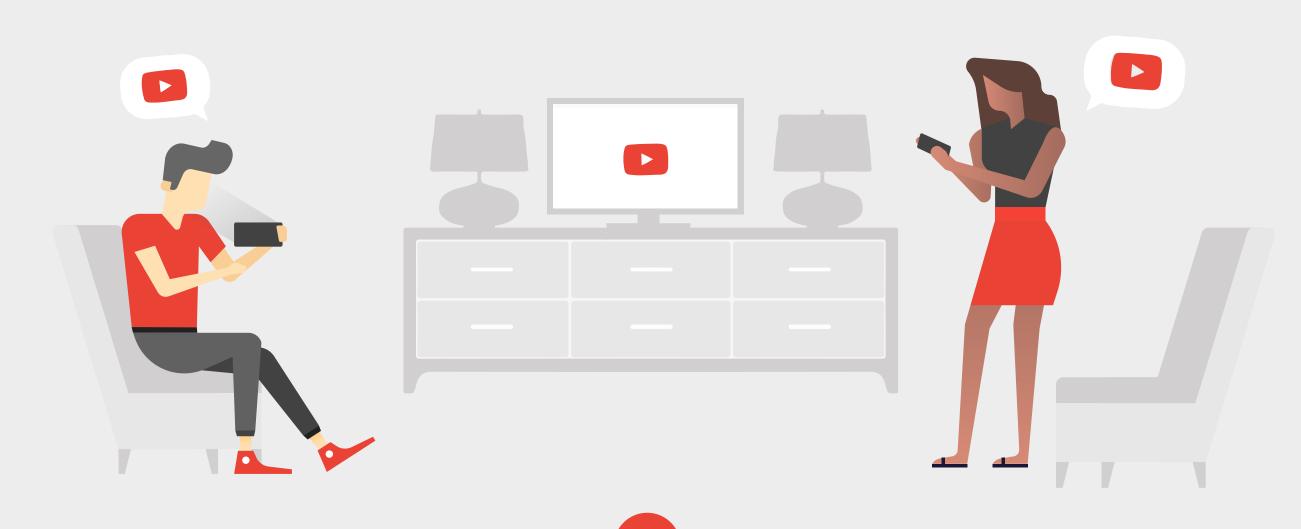
think with Google

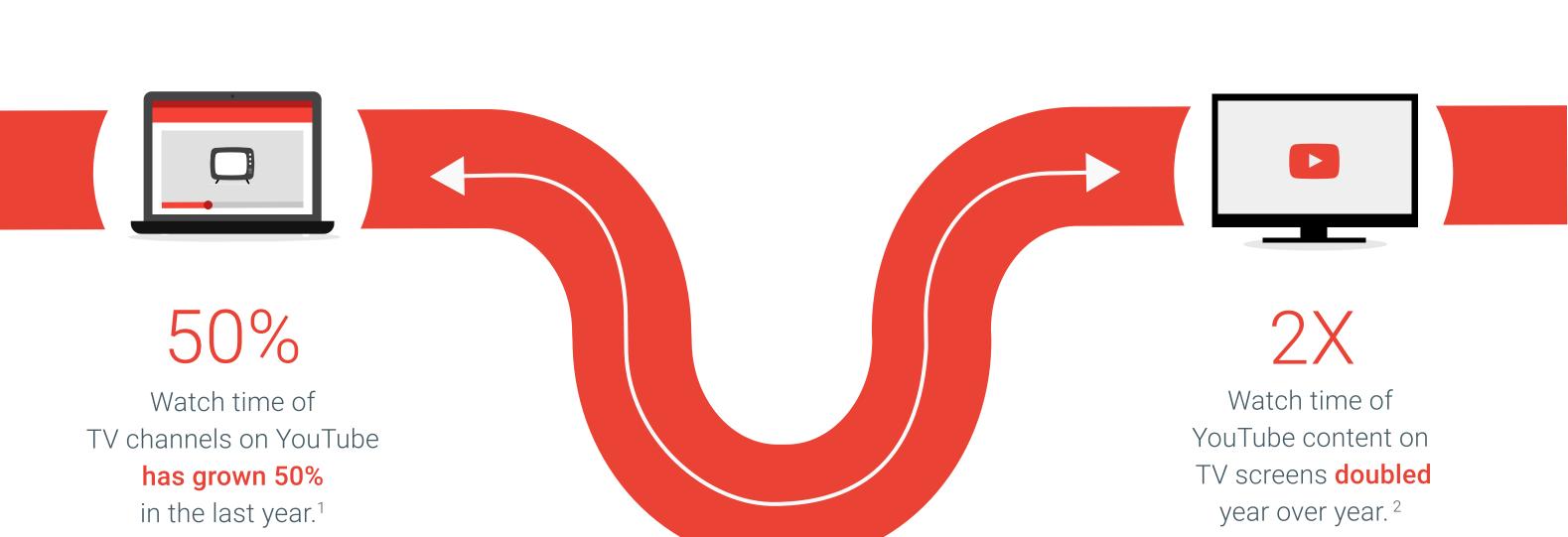
YouTube User Stats From Brandcast 2017: 3 Trends in Video Viewing Behavior

People care about their favorite shows—not where they show up. On TV screens or on devices, they'll watch endless quantities of quality content.

Straight from Brandcast, YouTube's NewFronts event, here are three trends we're seeing in our research that show how much people are blurring the lines between TV and online video.



People watch TV on YouTube and YouTube on TV



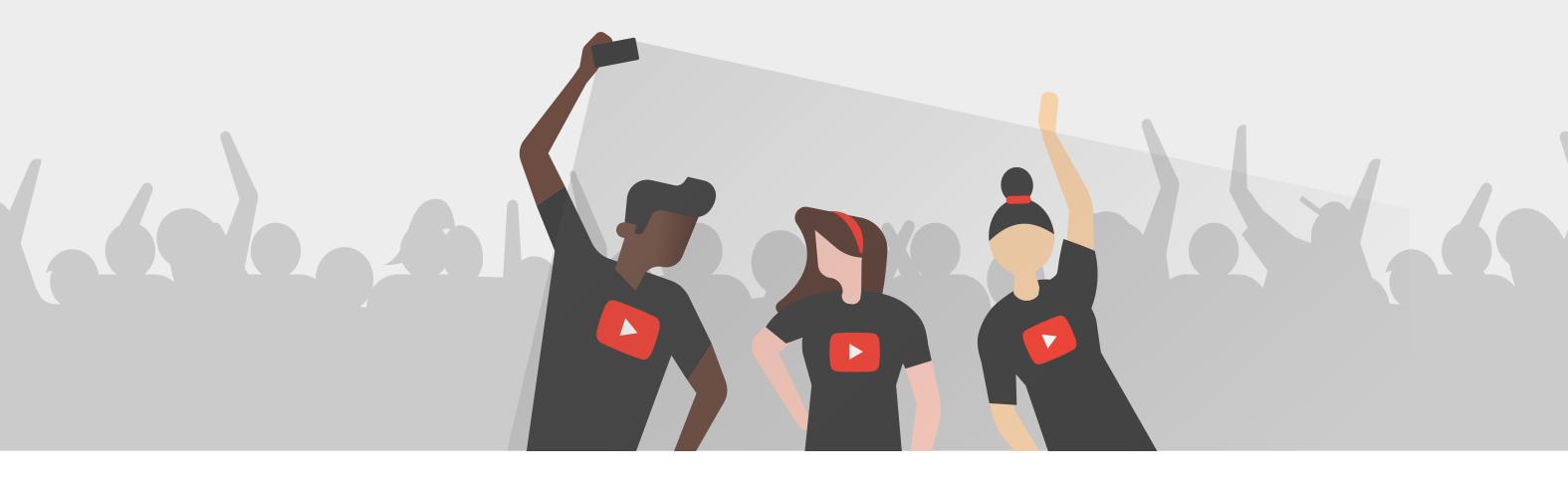
Both traditional celebs and "internet-famous" YouTube creators are gaining fans on YouTube



of top 20 TV celebrity videos on YouTube has tripled since 2013.3



more than a million subscribers than last year.4







During prime-time hours of an average day in

the U.S., more 18-49-year-olds visit YouTube

than any TV network, even on mobile alone.⁵

When media plans follow that trend, brands benefit too.

Viewers are already combining their love for TV and online video.

What this shifting consumer behavior means

CASE IN POINT: Over the course of a year, all U.S. TV campaigns over

600 Gross Rating Points (GRPs) per quarter would have reached more 18-49-year-olds

by combining TV and Google Preferred—without spending more money.6



2

SOURCES

- YouTube Data, U.S., 2015 vs. 2016. List of TV channels supplied by Nielsen.
- YouTube Data, U.S., 2013 vs. 2016. 3
- YouTube Data, Global, Dec. 31, 2015 and 2016. 4

optimizing for reach.

YouTube Data, Global, Jan. 2017 vs. Jan. 2016.

- Google-commissioned Nielsen study. Average daily prime-time audience, aged 18-49, for YouTube Mobile, Nielsen Mobile Panel. All 5 individual cable and broadcast networks during prime time, reach of 18+ (live + 7, one-minute qualifier), TV only, Sept. 2016.
- YouTube Extra Reach Meta-analysis, including YouTube Internal Data and Nielsen cross-screen panel data for 653 TV campaigns 6 between Jul. 2015 and June 2016 with above 600 quarterly GRPs among persons aged 18-49 in U.S. Analysis identified campaigns that would have benefited from combining Google Preferred (targeting 18-49-y-o) and TV while holding cost constant and